

# Capital Markets Advisors, LLC

*Independent Municipal Advisors*

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*Office locations:*

Long Island

Hudson Valley

Western Region

Southern Tier

June 12, 2018

Faxed or telephoned bids are requested by Capital Markets Advisors, LLC (the "Municipal Advisor") for the East Aurora Union Free School District, Erie County, New York, on **Tuesday, June 19, 2018** by 11:00 AM for the purchase at not less than par of the following notes:

## **TERM SHEET**

<b>ISSUER:</b>	<b>East Aurora Union Free School District (the "District")</b> Erie County, New York
<b>ISSUE:</b>	\$939,874 Bond Anticipation Notes, 2018 (the "Notes")
<b>SALE DATE:</b>	June 19, 2018
<b>SALE TIME:</b>	11:00 A.M. (Prevailing Time)
<b>DATE OF ISSUE:</b>	June 27, 2018
<b>DATE OF MATURITY:</b>	June 27, 2019
<b>DENOMINATION:</b>	The Notes shall be in denominations of \$5,000 or any integral multiple thereof, except for one necessary odd denomination, if delivered through DTC. At the winning bidder's option, one note will be prepared for portfolio purposes and delivered at a local closing.
<b>DELIVERY:</b>	Delivery of the Notes will be in East Aurora, New York or New York, New York on or about June 27, 2018, or as otherwise mutually agreed upon by the District and the purchaser.
<b>LEGAL OPINION:</b>	Opinion of Hodgson Russ LLP, Bond Counsel, will be provided at closing.
<b>NO CALL FEATURE:</b>	The Notes will not be subject to redemption, in whole or in part, prior to maturity.
<b>FORM:</b>	The Notes will be issued as registered notes, and at the option of the purchaser, may be registered to The Depository Trust Company ("DTC") or may be registered in the name of the purchaser. If the Notes are registered through DTC, the purchaser shall be responsible for the assignment of a CUSIP number.
<b>DESIGNATION:</b>	The Notes <b>will NOT be</b> designated as "qualified tax-exempt obligations" pursuant to Section 265(b)(3) of the Internal Revenue Code of 1986, as amended (the "Code").
<b>AUTHORITY FOR AND PURPOSE OF ISSUE:</b>	The Notes are issued pursuant to the Constitution and Laws of the State, including the Local Finance Law and the Education Law, and pursuant to a bond resolution that

was duly adopted by the Board of Education of the District on March 2, 2016, authorizing the issuance of obligations of the District in an aggregate maximum principal amount of \$1,235,361 for the financing of the District's share of the cost of the construction of improvements and upgrades to various buildings and facilities of the Board of Cooperative Educational Services, Second Supervisory District, Erie, Chautauqua and Cattaraugus Counties, New York. The proceeds of the Notes will be used to redeem and renew, in full, an outstanding bond anticipation note of the District maturing on June 28, 2018, and to provide new money for such project in the amount of \$445,730.

**PROPOSAL REQUIREMENTS:**

Proposals must be for all of the Notes and must state, in a multiple of one-hundredth or one-eighth of 1%, a rate of interest per annum which such Notes shall bear.

The Notes will be awarded and sold to the bidder complying with the terms of sale and offering to purchase the Notes at the lowest net interest cost, and if two or more such bidders offer the same lowest net interest cost, then to one of such bidders selected by the Sale Officer by lot from among all such bidders.

The right is reserved to reject any or all bids and any bid not complying with the terms of this notice in all material respects will be rejected.

By submitting a bid, each bidder is certifying that its bid is a firm offer to purchase the Notes, is a good faith offer which the bidder believes reflects current market conditions, and is not a "courtesy bid" being submitted for the purpose of assisting in meeting the competitive sale requirements relating to the establishment of the "issue price" of the Notes pursuant to Section 148 of the Code, including the requirement that bids be received from at least three (3) underwriters of municipal bonds who have established industry reputations for underwriting new issuances of municipal bonds (the "Competitive Sale Requirements"). The Municipal Advisor will advise the winning bidder if the Competitive Sale Requirements were met at the same time it notifies the winning bidder of the award of the Notes. Bids will not be subject to cancellation in the event that the Competitive Sale Requirements are not satisfied.

The winning bidder shall, within one (1) hour after being notified of the award of the Notes, advise the Municipal Advisor by electronic or facsimile transmission of the reasonably expected initial public offering price or yield of the Notes (the "Initial Reoffering Prices") as of the date of the award.

By submitting a bid, the winning bidder(s) agrees (unless the winning bidder is purchasing the Notes for its own account and not with a view to distribution or resale to the public) that if the Competitive Sale Requirements are not met, it will elect and satisfy either option (1) or option (2) described below. Such election must be made on the bid form submitted by each bidder.

(1) Hold the Price. The winning bidder(s):

(a) will make a bona fide offering to the public of all of the Notes at the Initial Reoffering Prices and provide the District and Bond Counsel with reasonable supporting documentation, such as a copy of the pricing wire or equivalent communication, the form of which is acceptable to Bond Counsel,

(b) will neither offer nor sell to any person any Notes within a maturity at a price that is higher, or a yield that is lower, than the Initial Reoffering Price of such maturity until the earlier of (i) the date on which the winning bidder has sold to the public at least 10 percent of the Notes of such maturity at a price that is no higher, or a yield that is no lower, than the Initial Reoffering Price of such maturity or (ii) the close of business on the 5th business day after the date of the award of the Notes, and

(c) has or will include within any agreement among underwriters, any selling group agreement and each retail distribution agreement (to which the winning bidder is a party) relating to the initial sale of the Notes to the public, together with the related pricing wires, language obligating each underwriter to comply with the limitations on the sale of the Notes as set forth above.

(2) Follow the Price. The winning bidder(s):

(a) will make a bona fide offering to the public of all of the Notes at the Initial Reoffering Prices and the District and provide the District and Bond Counsel with reasonable supporting documentation, such as a copy of the pricing wire or equivalent communication, the form of which is acceptable to Bond Counsel,

(b) will report to the District and Bond Counsel information regarding the actual prices at which at least 10 percent of the Notes within each maturity of the Notes have been sold to the public,

(c) will provide the District and Bond Counsel with reasonable supporting documentation or certifications of such sale prices the form of which is acceptable to Bond Counsel. This reporting requirement, which may extend beyond the closing date of the Notes, will continue until such date that 10 percent of each maturity of the Notes has been sold to the public, and

(d) has or will include within any agreement among underwriters, any selling group agreement and each retail distribution agreement (to which the winning bidder is a party) relating to the initial sale of the Notes to the public, together with the related pricing wires, language obligating each underwriter to comply with the reporting requirement described above.

For purposes of the “hold the price” or “follow the price” requirement, a “maturity” refers to Notes that have the same interest rate, credit and payment terms.

Regardless of whether or not the Competitive Sale Requirements were met, the winning bidder shall submit to the District and Bond Counsel a certificate (the “Issue Price Certificate”), satisfactory to Bond Counsel, prior to the delivery of the Notes stating the applicable facts as described above. The form of Issue Price Certificate is available by contacting Bond Counsel or the Municipal Advisor.

If the winning bidder has purchased the Notes for its own account and not with a view to distribution or resale to the public, then, whether or not the Competitive Sale Requirements were met, the Issue Price Certificate will recite such facts and identify the price or prices at which the purchase of the Notes was made.

**OFFICIAL STATEMENT:**

The District has **not** prepared an official statement in connection with the sale of the Notes; however information relating to the District is available upon request made to the District’s Municipal Advisor (see below).

**BOND RATING:**

The Notes are not rated.

Moody’s Investors Service, Inc. has assigned a rating of “A1” with a stable outlook to the uninsured outstanding bonded indebtedness of the District.

**ISSUER CONTACT:**

Ms. Joanne George  
School Business Manager  
East Aurora Union Free School District  
430 Main Street  
East Aurora, New York 14052

[jgeorge@eak12.org](mailto:jgeorge@eak12.org)

**BOND COUNSEL:**

Hodgson Russ LLP  
The Guaranty Building  
140 Pearl Street, Suite 100  
Buffalo, New York 14202-4040  
Contact: Jeffrey W. Stone, Esq.  
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Contact: Emily A. Dinsmore, Esq.  
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**MUNICIPAL ADVISOR:**

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Attn: Rick Ganci, Executive Vice President & Principal  
(716) 662-3910  
[rganci@capmark.org](mailto:rganci@capmark.org)

BID PROPOSAL

Ms. MaryBeth Covert  
President of the Board of Education  
East Aurora Union Free School District  
c/o Capital Markets Advisors, LLC  
4211 N. Buffalo Rd., Suite 19  
Orchard Park, New York 14127

June 19, 2018

TELEPHONE: (716) 662-3910

FACSIMILE: (716) 662-6684

EAST AURORA UNION FREE SCHOOL DISTRICT  
ERIE COUNTY, NEW YORK

\$939,874 BOND ANTICIPATION NOTES, 2018

DATED: June 27, 2018

MATURITY DATE: June 27, 2019

<i>Principal Amount</i>	<i>Interest Rate</i>	<i>Premium</i>	<i>Net Interest Cost</i>
\$939,874	%	\$	%

Signature: \_\_\_\_\_

Name of Bidder: \_\_\_\_\_

Address of Bidder: \_\_\_\_\_  
\_\_\_\_\_

Telephone contact of Bidder (Area Code): \_\_\_\_\_

Facsimile contact of Bidder (Area Code): \_\_\_\_\_

Email of Bidder: \_\_\_\_\_

Please select one of the following (if no option is selected, the book-entry-only option will be assumed to have been selected by the purchaser):

- Book-Entry-Only registered to Cede & Co.
- Registered in the Name of the Purchaser

Please check one of the following:

- We are purchasing the Notes for our own account and not with a view to distribution or resale to the public.
- In the event the Competitive Sale Requirements are not met, we hereby elect to:
  - Hold the Price
  - Follow the Price